

MAINFREIGHT NEWS



WELCOME...

to the December edition of Mainfreight News.

Leading into Christmas, we have to acknowledge the increased volume of freight on the move. We thank everyone for their contribution, attention and understanding during this busy period. Please be assured that our teams right around the country remain focused on delivering the best possible service.

It's a busy time of year and it's never more important to make time for family and loved ones. From the entire Mainfreight team, we would like to wish you and yours a safe and happy festive season.

I hope you enjoy reading about some of the interesting services and activities in the Mainfreight world.

Dave Scott

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Please circulate to:

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BRISBANE ON THE MOVE

Our service and quality performance is how we are judged, that's why we invest millions each year in expanding our transportation network in Australia and throughout the world.

Huge investment in our Brisbane infrastructure will deliver improved services for customers

A significant increase in freight volume has created the need to expand our facilities, particularly in the large metropolitan cities of Adelaide, Brisbane and Melbourne.

Australian Transport Manager, Bryan Curtis, notes that "as we look toward long term growth of our business and our facilities, the steps we are taking ensure we improve our quality and productivity". Our service to our customers' demands this expansion and acquisitions of land and building construction is underway in all these cities.

Our Brisbane development combines Transport and Logistics in the one supersite on 5.5 hectares of land; the perfect platform to offer a complete logistics service. Located right on the Logan motorway in the suburb of Larapinta, our new location will put us in close proximity to key motorways and convenient access to main arterial roads.

The 27,000m² state of the art freight building will see excellent access for B-Doubles and other large vehicles. The new site has a layout of multiple finger docks that cleverly combine rear and side loading from our

unique raised docks to increase the number of trailers that can be handled in the same space. Bryan Curtis notes "the new design is set to improve productivity and ensure the efficient and effective handling of freight".

The 15,000m² logistics space provides a 90% increase on our current Brisbane site and includes a temperature controlled area, food grade warehousing and substantial hard stand for container loading and unloading.

For more information on our new Brisbane site development feel free to contact one of our sales representatives.

A HOME WITHOUT BOOKS IS LIKE A HOUSE WITHOUT WINDOWS

MAINFREIGHT ENCOURAGES LITERACY IN OUR CHILDREN



Australian Transport Manager, Bryan Curtis, contributing to the latest round of Books In Homes

We are proud of our continuing relationship with the Books in Homes program and are happy to support so many schools worldwide. The program provides books-of-choice to families and children living in remote and low socio-economic circumstances across Australia and throughout the world. Already sponsoring a number of schools since the Books in Homes inception in Australian in 2001; we are now adding another two schools to the Mainfreight family, the Majella Catholic Primary School in Perth and Elizabeth South Primary School in Adelaide.

Majella Primary School is the lowest socio-economic status school in Perth. Of the 112 families attending the school, only 36% are literate or can speak English. Some students, upon arriving at school, are unsure of how to hold a book. Through our sponsorship of the Books in Homes program, the children of these schools receive three books of their choice three times a year. 25% of the books that the children can choose from are written by indigenous authors.

Our Mainfreight team receive many thank you letters, newsletters and artwork from all schools that we sponsor. The principal of Majella Primary School, Ms Lina Bertolini noted "our students now have access to quality literature that will open them up to the wonderful world of books. For many children, this is a regular experience but for most of Majella's students it would only be a dream if not for your support."

Literacy is widely recognised as one of the most important foundations for success in school and later life and the Book in Homes program ensures crucial early literacy engagement and the development of reading skills needed for lifelong success.

In line with Mainfreight's 100 year vision, we are committed to helping develop the leaders of tomorrow and as such are committed to the Books in Homes foundation and its initiatives.

Interested in learning more about the Books in Homes program or other community initiatives we are involved? Feel free to contact one of our sales representatives.



DRIVING TOWARD A SUSTAINABLE FUTURE

With the environment on people minds and petrol prices on the rise, Australia has seen a boom in hybrid cars on the road. The popularity stems from new technology, lower emissions, fuel cost savings and improving air quality along the way. Mainfreight have taken these benefits into consideration and joined in by adding the Camry Hybrid to our fleet of business cars.

We have put some thought into the standard car vs. hybrid vs. electric and have chosen the best option for us as a business and the environment. As a business car, the new Camry Hybrid includes a whopping 39% improvement in fuel efficiency and cuts emissions by 35% over even the most fuel efficient cars.

We have always attempted to reduce the environmental impact of our operations and the introduction of this environmentally friendly way of transportation has been initiated to reduce our emissions. The Hybrid is just the latest addition to our long held environmental practices including water recycling, smart building initiatives, GPS route planning and the addition of electric forklifts.

As an environmentally conscious company, we want to make our team members more aware of the possibilities of hybrid driving and are selecting the hybrid as an option for those team members who drive business cars.

OWENS MELBOURNE MID-LIFE CRISIS: LET'S BUY A FERRARI...

We all know the signs, browsing the newspaper for a brand new flashy car – maybe something in red, something with plenty of style and of course plenty of power under the bonnet. Let's buy a Ferrari! Well, Owens Melbourne has decided just that and purchased a CVS Ferrari Reach stacker (container handler).

Our new reach stacker takes our Melbourne branch to a new level of reliability, safety and improved operational features. Fitted out to meet the most stringent European standards that exceed those currently required in Australia, Owens Melbourne can now say they are one step ahead of the opposition. Weight gauges providing accurate container weights and load sensing hydraulics for safety and fuel economy are just a few of the features. Lower fuel consumption equals lower emissions, something particularly important in the current climate as we all strive to manage our environmental foot print.

Examples of operational efficiencies include the ability to access containers that are two deep in a stack, rotate containers to ensure doors are placed in the right position on trailers and the ability to gain access to containers on angles that traditional container forklift handlers can't!

Damian Arnold, our Melbourne Branch Manager, notes "our customers can benefit from the reliability of our new purchase. We have a maintenance agreement in place to ensure that the Ferrari stays in tip top condition". The Ferrari has some outstanding features that assist in servicing and maintaining consistent operation.

Our new container handler is a leader in terms of safety and our team received extended training to ensure we operate the unit to its optimum capabilities. We invite anyone who would like to see the Ferrari in operation to contact our Owens Melbourne branch or a sales representative.



5 MINUTES WITH DAMIAN ARNOLD



In your first 7 months at the helm at Owens Melbourne what changes have you seen?

A lot of growth that has seen our fleet almost double. There are lots of peaks and troughs and we are like an elastic band trying to be flexible with every circumstance. We have seen a massive 70% growth and we are looking forward to consistently growing every week.

Sounds great, but does it mean more of the same or will it change the way we operate?

Of course, as we expand, so does our access down at the port. Our increasing volumes allow us to negotiate better time allocation which means better efficiencies for our customers.

Culture is one of Mainfreight's 3 Pillars, how does that culture directly impact your day to day operations?

OH&S and training is an essential part of our daily business. Mainfreight have standard internal audits that are done routinely by the team at our in house training centre. In my first 7 months we have had two internal audits from the team and we are really happy with our improvements and continued focus.

The internal audits are testing, but great to make sure we are constantly vigilant and continually performing to the highest of safety standards.

Looking toward the New Year, what's your vision?

We are looking for a Grad to join our team. The graduate program is such an integral part of Mainfreight and we are excited to be a part of it. Operationally, we want to build consistency with our volumes and our service efficiency.

Anything else you want to add?

One of our owner drivers, Greg Cook, put his Owens painted vehicle into the Winton Truck Show and took out 2nd place, demonstrating Owens' commitment to a modern fleet and remarkable vehicle presentation.

You have now had the Ferrari container forklift for 14 weeks, how is it all going?

It has reached 780 hours of use, so we are definitely getting use out of it. It is such an intricate piece of machinery that is based on sensors, so we are having fun getting used to all the bells and whistles. Operationally the efficiency is top notch and we have guarantees on service reliability to ensure the container forklift is functional 24 hours a day, which in turn ensures efficient service.



MAINFREIGHT CONTACT DETAILS

Branch	Domestic Transport, Chemcouriers, Metro & FTL	Logistics (Warehousing)	International Freight Forwarding	Owens Wharf Cartage
Adelaide	08 8300 5500	08 8300 5550	08 8300 5555	08 8300 5500
Albury	02 6049 5201	02 6049 5201	02 6049 5201	
Ballarat	03 5339 1927	03 5339 1927	03 5339 1927	
Brisbane	07 3875 8500	07 3906 9855	07 3906 9890	07 3908 5600
Canberra	02 6260 1072	02 6260 1072	02 6260 1072	
Gold Coast	07 5656 1800	07 5656 1800	07 5656 1800	
Melbourne	03 9265 5300	03 9930 3000	03 9330 6000	03 8368 6800
Newcastle	02 4954 1100	02 4954 1100	02 4954 1100	
Perth	08 9352 4200	08 9453 8799	08 9352 4277	08 9352 4290
Sunshine Coast	07 5452 0410	07 5452 0410	07 5452 0410	
Sydney	02 8784 2200	02 9426 7100	02 9384 7900	02 9666 0000
Townsville	07 4760 6000	07 4760 6000	07 4760 6000	07 4774 2064

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Let us know what you think about Mainfreight news.

Comments and feedback are welcome at: david.scott@mainfreight.com.au



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